



NEW ECONOMIC IMPACT DATA INDICATES SONOMA COUNTY'S WINEGROWERS AND WINEMAKERS CONTRIBUTE \$13.4 BILLION TO LOCAL ECONOMY

Economic Impact Study Conducted By Stonebridge Research Group Provides the Most Comprehensive Report on the Value of Sonoma County's Vineyards and Wineries

Santa Rosa, CA, January 9, 2014 – The Sonoma County Winegrowers and Sonoma County Vintners released today several key findings from their joint initiative to report on the economic impact of Sonoma County's vineyards and wineries, to be released in more detail soon. The study found that winegrowers and wineries contributed more than \$13.4 billion to the local economy based on 2012 figures.

The Sonoma County Winegrowers and Sonoma County Vintners retained Stonebridge Research Group to measure the full economic impact of winegrowing and winemaking in Sonoma County. This study was last conducted in 2005, so here are the key findings and comparisons of Stonebridge Research Group's report on 2012:

- The region's wine production brought an economic impact to Sonoma County of \$13.4 billion in 2012, compared to \$7.6 billion in 2005, an increase of 76%
- The wine industry, directly and indirectly, provides 54,297 full-time equivalent jobs in Sonoma County with \$3.2 billion total wages paid; compared to 27,534 jobs and \$1 billion in wages in 2005
- Total U.S. retail value of all wines produced in Sonoma County is \$7.6 billion
- Total value of grapes grown in Sonoma County reached \$582 million in 2012, with a per ton price up 17% from 2005
- The wine industry generates nearly \$1.4 billion annually in local, state and federal taxes
- Wine-related tourism generated more than \$1.25 billion in 2012, compared to \$263 million in 2005
- Sonoma County's wineries and winegrowers contributed more than \$25 million to charitable causes

"Agriculture and grape growing are the heart and soul of Sonoma County's heritage, and our multigenerational family winegrowers are proud to contribute so much to the growth and stability of the local economy," said Sonoma County Winegrowers President Karissa Kruse. "Most of all, we are proud that our vineyards have helped create thousands of jobs and give so much back to our neighbors and community."

"We've known Sonoma County wines have gained traction on the global wine market over the past decade, but we're even more proud that we've nearly doubled the economic impact from our winemaking efforts since 2005," said Sonoma County Vintners Executive Director Honore Comfort. "We generated more than \$3 billion in wine sales in 2012, which is a testament to the quality and demand of Sonoma County wines."

About Sonoma County Vintners

Sonoma County Vintners (SCV) is the leading voice of Sonoma County wine, dedicated to raising awareness and building understanding of Sonoma County as one of the world's premier wine regions, noted for its heritage of artisan winemaking, distinct growing regions, and extraordinary quality. Founded in 1944, SCV represents more than 200 wineries and

affiliates of all sizes throughout the county. Learn more about SCV at www.sonomawine.com.

About Sonoma County Winegrowers

Sonoma County Winegrape Commission, dba Sonoma County Winegrowers (SCW), was established in 2006 as a non-profit marketing and educational organization dedicated to the promotion and preservation of Sonoma County as one of the world's premier grape growing regions. With more than 1,800 growers, SCW's goal is to increase awareness and recognition of the quality and diversity of Sonoma County's grapes and wines through dynamic marketing and educational programs targeted to wine consumers around the world. For more information about SCWC and its programs, visit www.sonomawinegrape.org

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